

## 2020 Budget Assumptions

The "Other" class income and expenses are mostly based on 2019's numbers with one exception: I have allocated \$300 for printing of the Newcomer Booklet.

The Unit Game income and expenses are computed based on the 2020 Schedule. I have assumed the table count for each type of Unit Game (i.e., Club Championship, GNTs, NAPs, LM/NLM, 8 is Enough, etc.), will be the same as 2019.

The Unit Game was closed only two times in 2019 (Reston Regional and Thanksgiving). In 2020 the game will be closed four times: Reston Regional, Thanksgiving, Christmas Eve, and Christmas Day.

The Unit Game has not charged the security fee (\$225) for the LM/NLM Game, the 8 is Enough Game, and the Longest Day Game. In previous years Beth El as forgiven the rent for the Longest Day but we still paid the \$225 security fee.

The Unit Game entry will be \$5 with no security fee for the LM/NLM and the 8 is Enough Games.

The Unit Game on March 12<sup>th</sup> will be held at KOCH so there is no expense allocated for the Beth El security fee.

The Unit Game participation in the Longest Day for Alzheimer's is based on previous years when we did not charge for the game and all collected proceeds went to the charity. For 2020 there will be an additional District 6 expense of \$6.50 per table because D6 has decided to hold a STaC the week of the Longest Day. This created an additional expense of approximately \$200. **I recommend the Board take this on as an agenda item at a future meeting to decide if we will continue as in the past or make a change.**

The "Sectional" budget is based on the same table count as 2019. The Gross Income is based on the new entry fee voted on by the Board: \$12 for Thursday, Friday, and Sunday; \$13 for Saturday for the Grass Roots Fund. Also, it includes the new rate paid to Tournament Assistants of \$115 per session (from \$100 per session). I have not adjusted for additional Tournament Director expenses that have been discussed. There is the possibility that we may be bringing in Directors from out of the area.

There is a one-time expense in the Sectional budget of \$500 for the setup and design of the Sectional Flyers by a new provider.

**NVBA**  
**Profit & Loss Budget Overview**  
January through December 2020

DRAFT

	Other	Sectional	Unit Game	TOTAL
	Jan - Dec 20	Jan - Dec 20	Jan - Dec 20	Jan - Dec 20
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
20000 · Unit game receipts			27,311	27,311
20100 · Novice game receipts			10,848	10,848
20350 · Bridgemate Rental Income	177			177
60000 · Sectional Gross Receipts		75,168		75,168
60300 · Sandwich Sales		3,600		3,600
80000 · Membership Income	6,200			6,200
80100 · Other Income	0			0
80200 · Interest Income	448			448
<b>Total Income</b>	6,825	78,768	38,159	123,752
<b>Gross Profit</b>	6,825	78,768	38,159	123,752
<b>Expense</b>				
30000 · Unit game free plays			4,884	4,884
30100 · Novice game free plays			1,834	1,834
30200 · Unit game rent			15,518	15,518
30400 · Unit game directors and caddies			8,910	8,910
30600 · Unit Game - ACBL Fees			2,884	2,884
30800 · Unit Game Administrative Fee			720	720
30900 · Unit Game - Food & Beverage			2,796	2,796
31000 · Unit Game - Supplies			2,501	2,501
31400 · Unit Game - Holiday Party			1,590	1,590
31500 · Unit Game - Birthday Party			228	228
31600 · Unit Game - Annual Meeting			1,500	1,500
50200 · Other Special Event Expenses		0		0
66900 · Reconciliation Discrepancies		0	0	0
70000 · Sectional - director's fees		13,800		13,800
70100 · Sectional - transportation		700		700
70200 · Sectional - per diem		2,400		2,400
70300 · Sectional surcharge		720		720
70400 · Sectional - sanction fees		4,792		4,792
70500 · Sectional caddies		2,825		2,825
70600 · Sectional - food and beverage		9,435		9,435
70700 · Sectional - misc and fees		0		0
70701 · Sectional - Participating Club		5,600		5,600
70800 · Sectional - assistant		3,366		3,366
71000 · Sectional free plays		5,035		5,035
71100 · Sectional - District 6 Fees		0		0
71200 · Sectional - supplies		3,070		3,070
71300 · Sectional - rent		19,668		19,668
71400 · Sectional - WBL rental		1,050		1,050
71500 · Sectional - 60/40		0		0
71600 · Sectional- prizes		0		0
71700 · Sectional Ads		515		515
90000 · Board Matters	800			800
90100 · Misc Board expenses	580			580
90200 · Insurance	398			398
90300 · Membership secretary	500			500
90400 · Other membership expenses	375		0	375
90450 · Website Expense	72			72
90500 · Newsletter printing	80			80
90600 · Newsletter-layout	1,428			1,428
90699 · Directory Printing	0			0
90750 · Marketing	237			237
90800 · Education	170			170
90900 · Cheer and Sympathy	100			100
<b>Total Expense</b>	4,740	72,976	43,365	121,080
<b>Net Ordinary Income</b>	2,085	5,792	-5,206	2,672
<b>Net Income</b>	2,085	5,792	-5,206	2,672