

Board of Directors Meeting Minutes
January 22, 2017

ATTENDEES: Ron Kral, President
Leo Cardillo, Vice President
Ann Atcheson, Treasurer
Donna Hickling, Secretary
Francesca Mazarella, Board Member
Susan Miskura, Board Member
Kevin O'Brien, Board Member
David Lindley, Board Member
Lucy McCoy, Newsletter Chair
Howard Stevens, Education Chair
Jim Gerding, Unit Game Director
Marty Bley, Presidential Candidate

Unable to attend: None

CALL TO ORDER: The President called the January 2017 meeting of the Board of Directors to order at 11: 11 a.m. on January 22, 2017 at the Beth El Temple in Alexandria, Virginia.

Secretary's Report

The minutes from the December meeting were reviewed and approved unanimously.

Treasurer's Report

The Board reviewed the financial statements from Ann, which detailed profit and loss since the beginning of the calendar year, set forth budgeted to actual expenditures, and compared the balance sheet for assets and liabilities with that of the prior year. The Unit had a good year in 2016 with more than \$10,000 in Sectional receipts and an improved Unit Game performance as a result to the price increase to \$10 across the board. The Unit Game attracted 115 more tables in 2015 than in 2016. The resulting financial gain was somewhat offset by the fact that the 83 of those tables were for the Newcomer game, whose participants either play free or for \$5 depending on masterpoint level.

The Board reviewed and unanimously approved the proposed 2017 budget.

Replacement of Jim Gerding as Board Member

Jim submitted his resignation as Board Member at the December Board meeting so that he can meet his new responsibilities as Unit Game Director. The Board voted unanimously that Marty Bley take his place as Board Member for the rest of his term.

Third Stratum for A/X Game

During the December Board meeting, Howard brought up the potential desirability of adding a third, lower masterpoint stratum to the Unit Game. The Board discussed whether the decision is a change in policy, which would be introduced by Leo and voted

on by the Board; or falls under the purview of the Unit Game Director, who would make the decision after receiving input from the Board. Although the A/X game is currently so small that it is run frequently as a Howell movement, the goal is not to increase the attendance of one game over another, but to increase overall attendance. The Board also discussed the possibility of adding a lower stratum to the B/C game to ease the transition of 199er players into the more advanced group. Jim took the action item to research whether ACBL would even permit a three strata A/X game.

Change to Lenore Ward's Friday Schedule

Lenore Ward directs a Friday afternoon game; however, the facility is not available on five Friday afternoons in 2017: 1/16, 2/20, 5/29, 9/4, and 10/9. She would like to hold her game on Tuesday afternoon during those weeks. The President must approve this change in schedule and sought the Board's input. The Board agreed to the President's approval of this schedule change. Ron will notify Candy Kushner and Livingston Johnson of the schedule change as a courtesy because they direct games on Tuesdays.

Board Member Elections

The terms for the President, the Secretary, and two Board Members will end in May. None of the four wish to run for office again, although Ron will remain on the Board as past president emeritus.

Sectional Time Changes

The decision of the Board to change the times for the Friday games of the Sectional tournament needs to be revisited with input from the Tournament Chair and other directors who are involved. Ron requested volunteers for a committee to work on the issue. Marty and Kevin volunteered. This discussion will also be a good opportunity to review the entire Sectional schedule.

GP Coordinator Replacement

Leo will no longer be the Guaranteed Partner (GP) Coordinator or the Partnership Chair for the Unit Game. He pointed out that these two roles should be performed by the same person. The Board needs to find a replacement.

The Board also discussed potential inducements to attract GPs, including a cash payment in the amount of the Unit Game price, allowing them to transfer their free plays to partners and team members, or giving them ACBL scrip that can be used at Sectional and Regional tournaments. Ron will check with ACBL on the ability to award ACBL scrip. The Board voted that a member holding Free Plays and using one to play in an event may use additional Free Plays for a partner and/or teammates in the same event. The motion was approved unanimously with one abstention.

Although the Unit has been successful in supplying GPs for the upper level games, no one has volunteered for the 199er game. David will include a request for volunteers in the weekly email.

Annual Meeting Notice Requirements

The NVBA constitution states that all members must be notified of the annual meeting by mail at least 20 days in advance. A petition proposing an amendment and a vote at the annual meeting are required to amend the constitution. The Board agreed that the wording of any change should capture the intent of informing the membership, but should not dictate a specific method of transmitting the information. David took the action item to draft the amendment language.

Five Dollar Student Memberships

In the past, NVBA has donated \$5 per member for 20 student memberships for Thomas Jefferson High School students. The Board voted unanimously to continue this practice in 2017.

Unit Game Subscription

The Board discussed the possibility of selling unlimited Unit Game attendance at a discount to increase both revenue and attendance. Leo will investigate the feasibility of this approach.

Ride Board

The ride board has had limited success. Several people have requested rides, but could not be matched up with a ride.

NEXT MEETING AND ADJOURNMENT: The next NVBA Board meeting will be held at 11:00 am on February 12, 2017 at the Beth El Temple in Alexandria, VA. The meeting adjourned at 12:55 pm.

Action Items

Item No.	Date	Item	Assignee	Status
16-1	6/7/2015	Post 199er lecture materials on the Web site	Ron	Kevin sent the materials to Ron, who will place them on the web site in April
16-2	6/9/2015	Print, read, and edit first 10 pages of NVBA Policies and Procedures	All	On hold
16-7	9/13/2015	Solicit NVBA volunteers and contact other organizations to identify potential caddies.	Joe, Ron	Ongoing. Joe will request Yuen deAnda's help after the Longest Day has been completed. Ron will ask for volunteers after his 199er lecture and at the annual meeting.
16-10	9/13/2015	Identify a new caddy master	TBD	Open; See item 7
16-11	9/13/2015	Review Board Member position descriptions	Ron	Review and revise the descriptions. When their revisions are

				complete, they will provide their results to Howard and Kevin for review and revision.
16-18	10/4/2015	Draft standard contract for directors that hold their own Sectional games	Margot, Kevin	Open; Will be completed after NABC. Kevin will work with Bernie to put together a contract for Norma's Thursday game
16-49	2/28/2016	Develop formal report for 199er survey	Kevin	Open
16-76	8/14/2016	Implement the new system for the NVBA phone	Ron	Ron to write procedure to transfer responsibility for the NVBA phone from one person to another
16-96	12/18/2016	Email Margot about web site inaccuracies pertaining to the Winter Sectional	Kevin	
16-97	12/18/2016	Send copy of 2017 budget to Leo	Ann	
16-98	12/18/2016	Create NVBA email to be distributed automatically the day after Christmas	David	
16-99	12/18/2016	Send information about Newcomer Game to all NVBA members via Pianola	Kevin	
16-100	12/18/2016	Consolidate information gathered for Dedicated Bridge Center	Francesca	
16-101	12/18/2016	Develop suggested wording for email to go out to advertisers who might advertise on the NVBA web site		
17-1	1/22/2017	Send detail on table count for Sectional tournaments by event to the Board	Ann	
17-2	1/22/2017	Provide information on net profit for the last five years using Quicken and continue to provide this information each year	Ann	
17-3	1/22/2017	Determine whether ACBL permits the addition of a third stratum to the A/X game	Jim	
17-4	1/22/2017	Notify Candy Kushner and Livingston Johnson that Lenore Ward will reschedule five of her	Ron	

		Friday afternoon games to Tuesday afternoon in 2017		
17-5	1/22/2017	Determine feasibility of awarding ACBL scrip to GPs	Ron	
17-6	1/22/2017	Investigate feasibility of Unit Game subscription plan	Leo	
17-7	1/22/2017	Request GP volunteers in the weekly email	David	

Respectfully Submitted,

Donna Hickling, Secretary