

Northern Virginia Bridge Association  
Minutes of the Board of Directors  
February 11, 2008

The February 2008 NVBA Board meeting was held on Monday, February 11, at the home of Ron and Mary Ann Kral in Reston. Those attending were: President Leo Cardillo, Vice President Margot Hennings, Treasurer Dale Dallaire, Secretary Marge Gazzola, Board members Ron Kral, Ed Brawn and Bruce Houston, and Education Chair Joanne Pretti. Carole Grob and Herb Fallin were absent. After dinner, President Cardillo called the meeting to order at 7:15 p.m.

**Old Business**

*Minutes:* The January 2008 minutes were approved.

**Treasurer's Report**

*Financial Reports:* Dale distributed the following NVBA financial reports:

Profit & Loss(Functional) May 2007 through January 2008  
Profit & Loss May 2007 Projected to end of April 2008  
Profit & Loss Previous Year Comparison  
Rolling P&L February 2007 through January 2008  
Balance Sheet Previous year Comparison  
Unit Game Table Count Report 5/1/07 – 4/30/08

*Financial Issues:* We show a projected loss of about \$6,900 by the end of our fiscal year(\$11,000 loss including purchase of duplicating machine). However, the cuts we've made recently are starting to show. We saved \$400-\$500 by going to a smaller newsletter last issue, but election information must be included in the next issue, so it may be larger.

*Insurance:* Dale is considering purchasing Unit accident insurance for \$265/year and property insurance for \$100/year. We will ask Beth El about their insurance and whether it covers the Unit's property on site. Board members agreed that we should purchase the accident insurance.

*Budget:* A budget for 2008/2009 is supposed to be done in August, but Leo would like to have one by the Annual Meeting. Dale will use 10 and 21 tables at the Unit Game for estimating purposes. Because the Annual Meeting is early on May 1 this year, Dale will

cut off the NVBA checkbook on April 20. The Board discussed whether to use an American Express card instead of VISA but came to no conclusion.

### **President's Report**

*NVBA Elections:* The Board positions occupied by Margot, Dale, Ed and Carole are up for re-election this year. Herb Fallin will chair a nominating committee assisted by Bruce and Ron. Lucy would like to have all election materials by February 29 for inclusion in the April-June newsletter.

*Unit Game:* The new cabinet hasn't been purchased yet. Its dimensions will be 78" tall and 18" deep. Leo has the Poissant Trophy, which has been engraved, and he will give it to Marty Bley at the Unit Game this week. We still don't have a location for the March 20 Unit Game. The Reston Community Center was mentioned as a possibility and Leo will call Marshall to check on its availability. The novice birthday party at the Unit Game will be held on February 28 this year.

*BIL Line/NVBA Cell Phone:* The NVBA Bridge Information Line(BIL) operated by Sam and Rebel Coleman has been closed and the NVBA cell phone, 703-869-0852, will now be used for both partnerships and timely Unit informational messages at a savings of more than \$500/year. Leo is looking for a volunteer to take over the NVBA cell phone. An announcement about the new BIL will be placed in the next newsletter, and Margot will produce a certificate to be awarded to Sam at the February Sectional.

*MABC Meeting:* Leo, a District 6 representative, will attend the MABC meeting next week in Hilton Head.

### **Vice President's Report**

*February 21-24 NVBA Sectional:* Instead of a Swiss there will be a BAM for A/X players on Sunday February 24. Margot has scheduled a meeting with Elks representative Shelia to discuss our Sectional rental contracts for 2009. The Elks are not asking for a price increase but the contracts do not include use of the downstairs rooms and the issue of Sunday sandwiches must be resolved. Last year's February Sectional had 453 tables.

*2009 NABC in Washington DC:* Margot made a 2009 Summer NABC budget presentation to the District 6 Board in Williamsburg and has spoken with Unit presidents. She described the budget as "aggressive" and gave Board members a copy of the preliminary budget. Charity Sack has volunteered to do marketing. Margot discussed several possible fundraising options for the NABC. Corporate sponsors could sponsor an event or a day, individuals could buy a "brick on the wall" that would be "In Honor of" or "In Memoriam". Units could contribute \$500 or \$1000 to name a day or an event, offer to supply and run a hospitality event, give out chits to be used toward parking or games, or make monetary contributions. Margot asked that the NVBA contribute \$2000 toward NABC expenses. This amount might be raised from club and Unit Games. There is a

Nationals Fund Week at clubs scheduled for May 2008 and May 2009. Dale made a motion that the NVBA contribute \$2000 to Unit funding by giving chits during the four Sectionals starting in September 2008 not to exceed \$2000 in value, and research whether there are ways the NVBA can offset this cost via team events or other methods. Bruce seconded the motion and it passed. Margot told the Board about T-shirts and cards(\$1.25 per box) that will be for sale with the summer 2009 NABC logo and passed out order sheets that will be given to NVBA club owners as well as District 6 and District 7 units. She also gave Board members the proposed schedule of national events at the 2008 Las Vegas summer NABC and copies of the 2009 NABC banner and cards.

### **Regional Co-Chair Report**

Dale reported that she and co-chair Carole Grob have been able to get a reduction in the number of guaranteed rooms at the Hyatt Regency Reston from 935 to 860, and they also have been given a larger suite. Food prices are still being negotiated. A final budget for the Reston Regional will be presented and voted on at the Hilton Head MABC meeting. MABC has offered \$350 in advance for a novice mailing, but Ron says this is inadequate.

### **Technology Report**

Leo reported that there are still some problems printing from the new PC. However, using the new PC continues to be a priority so that the new Unit Game spreadsheet can be generated.

### **Newsletter Liaison Report**

NVBA Newsletter Liaison Lucy McCoy was not at the meeting, but she had sent Board members an email telling us that the deadline for articles to print in the next newsletter is February 29, and that she needs all information about the Annual Meeting as well as photos and bios of those individuals running for the Board positions.

### **Education Chair Report**

Joanne is trying to start a 0-50 MP game, and is looking for a location.

### **New Business**

The next Board meeting will be held on Monday, March 3. Leo adjourned the meeting at 9:30 p. m. There was no executive session.

Respectfully submitted,

Marjorie Gazzola, Secretary