

Northern Virginia Bridge Association
Minutes of the Board of Directors
October 9, 2007

The October 2007 NVBA Board meeting was held on Tuesday, October 9, in the board room of the International Town and Country Club, thanks to Ron Kral. Those attending were: President Leo Cardillo, Vice President Margot Hennings, Treasurer Dale Dallaire, Secretary Marge Gazzola, Board members Herb Fallin, Ron Kral, Ed Brawn, Carole Grob and Newsletter Liaison Lucy McCoy. Bruce Houston was absent. President Cardillo called the meeting to order at 7:05 p.m.

Old Business

Minutes: Margot made a motion that we accept the August 2007 minutes, Herb seconded and the motion carried. The Board briefly discussed the latest In-and-Out and Quip reports.

Treasurer's Report

Dale distributed the following NVBA financial reports:

- Balance Sheet Previous Year Comparison as of September 30, 2007
- Profit and Loss Previous Year Comparison May through September 2007
- Rolling Profit and Loss Previous Year Comparison Oct 2006 through Sep 2007
- Unit Game Comparison May through September 2007
- Unit Game Profit & Loss August through September 2007
- Sectional Profit and Loss August through September 2007
- Unit Game Table Counts 5/4/2006 – 4/26/2007

The 2006-2007 comparison report shows a \$6,263 loss during the May-September time period, but \$1200 in ACBL reimbursements will offset some of this, and the October Sectional will help. There was a \$5,865 loss on the rolling 12-month report. Some reasons for the losses are increasing costs across the board and free plays. Dale presented a proposed NVBA budget for 2008 which is based on an optimistic 32-table average at the Unit Game. Leo suggested that we wait 30 days to come up with a final budget, after the October Sectional results are in and after he has re-negotiated the lease with Beth El. It was decided to appoint a budget committee to review the budget. Dale, Margot and Herb will meet and propose a revised budget to the Board at the November meeting. The Board decided to accept the offer of a Unit 218 member to donate \$1,000 toward the purchase of a duplicating machine. The Board then discussed whether we should increase the Unit Game fee by one dollar and decided not to do so at this time, though it

may be necessary in the near future. Ron offered a suggestion that we send a congratulatory letter and a Unit Game free play to all members who are listed in the In-and-Out report each month as having reached another milestone.

President's Report

District 6 Meeting: Leo asked if anyone could attend the upcoming Virginia Beach District 6 meeting if he is unavailable, and Carole volunteered.

Unit Game lease: Leo reported that he will meet with Beth El personnel soon to discuss a new Unit Game lease for 2008 and 2009.

Vice President's Report

Sectional: Margot reported that attendance at the recent August WBL Sectional was down from the previous year at 361.5 tables(attendance at the NVBA September Sectional at the new Elks location was 431.5 tables). We can probably expect lower attendance at our October Sectional based on historical numbers. The Elks found a dolly to store our tables onsite to the right of the stage, so we don't need to acquire one and our tables will get less wear and tear. There are now 50 new tables at the Unit Game. A suggestion was made to write the date on the bottom of each table as they're put into use.

Scheduling Meeting: Margot handed out a first draft of the 2008 NVBA-WBL Unit Game Schedule pending approval by both Boards. We would like to have it approved by November ready for distribution at the Holiday Party. Some corrections are needed and we may have to discuss the stratified/strataflighted issue further. Ron would like to see a separate B/C/D game most of the time(except during Regionals and Nationals). It was decided to keep the Unit Game open during the Hunt Valley Regional next year.

Regional Co-Chair's Report

Dale reported that Regional Co-Chair Carole Grob published the schedule while Dale was out of town. Margot is trying to schedule a meeting with Dale and Carole to develop a budget to present to MABC, \$10 a table with a 2200-2300 table estimate. If we go over the estimate we get \$10 for every additional table and if we do not achieve the estimated table count, MABC takes the loss. The issue of pre-duplication and who pays for it should be discussed with the MABC Board. MABC should cover this cost and it should not be taken out of other funds. As one of the TCs and a District 6 Rep to the MABC Board, Carole should take the lead on this. Jeff Roman has offered to do all lectures at the Regional in exchange for a hotel room. Other ways of compensating Jeff were discussed, and it was decided that Ron, as the Regional I/N Chair, should make the final call.

I/N Program/Publicity Chair Report

Acting Technical Chair Ron Kral gave the Board an invoice for his recent purchases: a Lenovo N100 0768-A78 laptop/HP Laserjet 1018 printer/5 sets of plastic "New

Generation” open-up boards plus other equipment and carrying cases for a total cost of \$1,575.47. He explained how DealMasterPro, running on the PC, produces a BRI file and hand records, which can be duped. The BRI file drives the dealing machine, and the file can also be sent directly to whoever is using the duplicating machine for Sectionals and to others. Ron has loaded six free software programs onto the PC. He then gave a full demonstration of the capabilities of this PC, software and duplication process to the Board, using Carole’s duplicating machine.

Other Business

Alan Crank will handle pre-duplication of boards for our upcoming NVBA Sectional. At the November Board meeting we will discuss Doug Grove’s memo about pre-duplication of boards. Ed reported that club director Louise Sellers currently gets STAC hand records by email and would like to have printouts. It was agreed that she should discuss this with Marshall, and that reproducing them at 13 cents a sheet at Kinko’s is probably the best solution. Dale announced that on October 13 at Terry Jones’ game, there will be a drawing for a free game with Jeff Roman. Dale and others are selling raffle tickets, and Dale would like to sell tickets at the Thursday night Unit Game. The Board gave Dale its approval. All monies received will go the 2007 ACBL charity, Multiple Sclerosis.

New Business

The Board agreed that the next meeting will be held on Tuesday, November 13 because Monday the 12th is a holiday. The location will again be the International Town and Country Club. There was no executive session. Leo adjourned the meeting at 9:35 p. m.

Respectfully submitted,

Marjorie Gazzola, Secretary