

Northern Virginia Bridge Association
Minutes of the Board of Directors
March 12, 2007

The March 12, 2007 NVBA Board meeting was held at Ron and Mary Ann Kral's home in Reston. Officers and Directors attending were: Leo Cardillo, Margot Hennings, Dale Dallaire, Marge Gazzola, Ron Kral, Kathryn Kiley, Carole Grob, John Mason, and Newsletter Liaison Lucy McCoy. Paul Krueger was absent but participated in the discussion via a conference call. After the Board enjoyed a dinner prepared by Ron Kral and John Mason, President Cardillo called the meeting to order at 7:20 p.m.

Old Business

Minutes, In-and-Out Report: Dale made a motion that we accept the February 2007 minutes, Carole seconded and the motion carried. The March 2007 In-and-Out Report shows NVBA membership at 1,456.

Treasurer's Report

Treasurer Dale Dallaire presented the following reports:

- NVBA Profit & Loss May 2006 through February 2007
- NVBA Profit & Loss February 2007
- NVBA Rolling 12 Month at 2/28/07
- NVBA February 07 Sectional
- NVBA YTD Unit Game, May 2006 through February 2007
- NVBA Balance Sheet as of February 28, 2007

Dale reported that she and Ed Heberg had met and performed the annual NVBA audit, and that the Unit had passed "with flying colors". Dale distributed copies of the audit report to Board members. In his report Ed once again recommended that a retention policy for financial documents should be established and that an inventory of NVBA supplies should be completed annually.

Dale also distributed a suggested Unit Game form for receipts and expenses. Dale would like to see this form used because free play slips aren't totally accurate and can be lost. The Unit Game director would complete the form, and perhaps later it could be automated.

President's Report

2007 Annual Meeting: President Leo Cardillo reported that we have our slate for the May elections, with one more candidate than slots. The elected Board candidate who receives the lowest number of votes will fill Kathryn's remaining one-year term, and the others will have two-year terms. In addition, four of our current Board members are running again. The Board discussed ideas for food for the Annual Meeting, Margot pointed out that we'll need to buy strawberries, and that Barry Sparks will order the cakes. Norma needs the names of the new Life Masters and Marge will get them from the ACBL and send them to her.

Member Directory: Lucy McCoy reported that the initial cut of the Directory has been done using current data that Dale supplied from ACBLScore. Lucy had to correct some member phone numbers. Ron will shrink the data from Excel size to fit our Directory page. Our goal is to have about 300-400 copies ready to distribute at the Annual Meeting in May. The exact number to print will be determined by pricing considerations. We can then keep the data current and print more copies anytime.

Directors in Training: A Director course will be offered at the WBL Regional in July. John proposed a policy that the NVBA authorize a payment of "up to \$25" for an assistant or a director-in-training at the Unit Game or the 299er game. Dale seconded the motion and the motion passed unopposed.

Duplicating Machine: Paul Krueger reported on his duplicating machine research via a telephone conference call from Georgia. There is a new Australian duplicating machine that is less expensive(\$3,120), smaller and lighter than the older model and uses randomly arranged cards. It can process 36 boards in 15 minutes, four sets in one hour. The manufacturer is looking for a USA rep to sell this machine, maintain a small inventory and make minor repairs. The lead time when ordering is two months. The original Australian machine that came from Florida is for sale at \$2,300. The Board discussed the possibility of putting together a "package" or quantity discount with other interested buyers. Ron will contact Baron Barclay to see if they're interested. Carole may be interested in buying a machine for her club games. We might decide to approach the NVBA membership for small donations to cover this expense, in addition to the \$1,000 donation that Bill Gurley has offered. Dale put forth a motion to acquire a duplicating machine under certain conditions yet to be determined. Ron seconded this motion and the motion carried, with two Board members abstaining.

Tournament CoChair's Report

Free Plays: Tournament CoChair Kathryn Kiley has been studying the issue of our NVBA free plays, the different types of free plays that we award and how they are currently managed. She grouped free plays into several general categories and three different colored coupons – 199er, open and sectional. Kathryn is in the process of determining exactly what information should be included on each type of free play, and

the Board discussed the relative importance of free play data such as date issued, issuer's name, dollar value, transferable or non-transferable and category.

New Business

April Board Meeting: The next NVBA Board meeting will be held on Monday, April 9 at Leo's home. After thanking Ron and John for their hospitality tonight, President Cardillo adjourned the Board meeting at 9:05 p. m. A short executive session followed.

Respectfully submitted,

Marjorie Gazzola, Secretary