

Northern Virginia Bridge Association  
Minutes of the Board of Directors  
January 8, 2007

The January 8, 2007 NVBA Board meeting was held at President Leo Cardillo's home. Officers and Directors attending were: Leo Cardillo, Margot Hennings, Dale Dallaire, Marge Gazzola, Carole Grob, John Mason, Paul Krueger and Newsletter Liaison Lucy McCoy. Kathryn Kiley and Ron Kral were absent. President Cardillo called the meeting to order at 7:15 p.m.

### **Old Business**

*Minutes:* John made a motion that we accept the December 2006 minutes with corrections to the USBF trials information. Dale seconded and the motion carried.

*QUIP, In-and-Out Reports:* Leo expressed concern about the NVBA's retention and loss rates. Our membership is currently 1,451 members.

### **Treasurer's Report**

Treasurer Dale Dallaire presented the following reports:

NVBA Profit & Loss May through December 2006  
NVBA 12 Month Rolling P&L January through December 2006  
NVBA Unit Game P&L May through December 2006  
NVBA Balance Sheet as of December 31, 2006

The reports showed that our total equity this past year has fluctuated between \$39K and \$44K. Dale reported that 1099's will be out next week. A suggestion was made that it would be helpful to see 199er and marketing expenses, which are now listed under Unit Game Supplies, reported separately, perhaps as category 30700, "Other Novice Game Expenses". Dale will get together with Ed Heberg to perform the audit during the first week of February.

### **President's Report**

*Sectional Venues:* Leo would like us to have a backup agreement with a second venue for all Sectionals. A member has suggested that we look into the Shriners and the Masonic Lodges on Route 50 as possible Sectional sites. We should encourage members to keep looking. Margot will report on negotiations with the Elks Lodge.

*Member Directory:* Our last update was May 2005. Marge will check to see if she received a unit database from the ACBL in October. Dale said she could get the database anytime from ACBLscore. We would not include email addresses in a directory. Eugene Schuyler may be able to arrange reasonable printing costs.

*Board Meetings:* The Board discussed meeting places for Board meetings, whether we should meet at the same place every time or move the meetings around. Renting a small room at Beth El or the First Presbyterian Church at Ballston might be a possibility. Sometimes the Springfield Golf & Country Club is available at \$3.75 per person for coffee and sodas. It was agreed that when the meeting is held at a member's home, up to \$50 of expenses can be reimbursed.

*Beth El Custodial Staff Relationships:* Leo has spoken with Beth El personnel concerning the time we vacate the room after the unit games. Our contract specifies that we have the space until 11:15. The custodial staff starts cleanup at 10:30 and would like to be out by 11. Leo will make an announcement at the next game that players can assist by picking up their trash, and we will try to get the 199er game started by 7. We will ask for more trash cans in the main room to assist in cleanup.

*Bridge in Schools:* The TJ program is going well, and cookies have been delivered to both TJ and Garfield Elementary, where Suzanne Abrams has four tables of students learning bridge. Margot mentioned that a colleague at her company, Mitretek, is trying to get a bridge program at her children's elementary school in Great Falls. Suzanne will try to find a volunteer for that area.

### **Vice-President's Report:**

*Elks Contracts:* Vice President and Tournament CoChair Margot Hennings reported that the Elks contract has not been signed yet as there are still some date issues. We have the 7-9 September Sectional dates, but we can't get the scheduled 19-21 October dates. We may be able to reschedule this Sectional to 16-18 November or 7-9 December. The Elks don't have their 2008 calendar yet. We'd like to sign a contract for 6 dates at \$3680 (plus \$260 to Beth El for Thursday evening). This amount may increase after the Elks Lodge completes its renovation.

*Annual Meeting:* We will hold this year's Annual Meeting at Beth El, which will be reported in the next Newsletter. Margot is considering catered Italian food as a "different" menu for this meeting.

*2008 Regional:* We still don't have a chair for the 2008 DC Area Regional to be held at Reston. Dale Dallaire said she would be willing to chair if she had a co-chair. Bob Zier has offered to oversee hospitality.

*Board Elections:* We need names of candidates for the Board elections that will be held in May, and the names must be available by March 1 for printing in the next Newsletter. Carole Grob was appointed as nominations committee chair.

*199ers:* Margot, reporting for Ron Kral who could not be present, said that Ron wants to send out a flyer or postcard to all 199ers for the February 22 199er game “Birthday Party”. It would cost \$400-\$600 to send postcards and probably more for the flyer. If we’re going to undertake this mailing, Margot would like to have more information displayed. Margot and Ron will design this product and Lucy McCoy will check on pricing for a postcard and for a trifold, folded and stamped. There are about 900 NVBA members with fewer than 200 masterpoints, 171 with fewer than 50, 173 with fewer than 20 and 244 under 5 masterpoints.

### **New Business**

*Duplicating Machine:* Bill Gurley, who has offered to donate \$1,000 toward the cost of acquiring a duplicating machine for the NVBA, has been asked by other NVBA members to serve as a collection point for others who may wish to donate. Leo will tell Bill that we need about \$5,000 total for a new machine. The WBL will have their duplicating machine refurbished at a cost of \$800 plus \$400 postage. A Florida unit gave their duplicating machine to the WBL and bought a new one, but the WBL can’t get this one to operate reliably. They may give it to us. We will explore and possibly pay to have it refurbished. We will need a Virginia person to operate the machine however. Carole said that her husband might be interested. It was also suggested that a director, for an extra \$30-\$40 weekly stipend, might do it. Operating the duplicating machine will be an ongoing cost, and the logistics and additional costs need to be documented. The Board also discussed the possibility of a backup machine that could be shared by the WBL and the NVBA. The Board would like to have a demonstration of the new, foldable plastic boards that a duplicating machine uses, and possibly someone could do that at the next Board meeting. Leo will speak with Bill Gurley and tell him about the refurbishing possibilities, and will also talk with the WBL about possibly acquiring the non-working machine from them.

*February Board Meeting:* The next NVBA Board meeting will be held on Monday, February 12 at a location to be announced. Marge will contact Ron Kral to see if he can host. Dale made a motion to adjourn the meeting, John seconded, and President Cardillo adjourned the regular Board meeting at 9:35 p. m. An executive session followed.

Respectfully submitted,

Marjorie Gazzola, Secretary